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Table 23.01-- GENERAL EXCISE TAX BASE FOR TRADE AND SERVICE ACTIVITIES: 1985 TO 2007

[In thousands of dollars. Data are on a cash basis accounting]

| Year reported 1/ | Retailing | Services 2/ | Amusement, etc. 3/ | Intermediary services | Wholesaling |
|------------------|------------|-------------|-----------------------|-----------------------|--------------|
| reported if | Retaining | Services 21 | 610. 3/ | Sel Vices | vinolesaling |
| 1985 | 8,499,254 | 2,481,669 | 154,830 | 116,300 | 4,095,220 |
| 1986 | 9,239,373 | 2,784,169 | 159,881 | 127,992 | 4,443,166 |
| 1987 | 9,449,673 | 2,896,159 | 157,824 | 148,557 | 5,188,215 |
| 1988 | 10,385,974 | 3,287,715 | 165,729 | 182,138 | 5,683,815 |
| 1989 | 11,607,779 | 3,699,003 | 184,154 | 189,018 | 6,595,569 |
| 1990 | 12,827,883 | 4,276,876 | 201,003 | 349,111 | 7,494,330 |
| 1991 | 13,398,382 | 4,888,164 | 209,128 | 451,078 | 7,722,752 |
| 1992 | 13,846,332 | 5,032,682 | 229,091 | 247,850 | 7,498,621 |
| 1993 | 13,976,048 | 5,092,654 | 226,443 | 218,173 | 7,646,215 |
| 1994 | 14,569,798 | 5,270,844 | 238,195 | 265,755 | 7,622,366 |
| 1995 | 15,050,113 | 5,351,079 | 233,843 | 264,193 | 7,808,103 |
| 1996 | 16,091,429 | 5,618,027 | 246,232 | 292,250 | 8,153,155 |
| 1997 | 15,973,955 | 5,414,691 | 229,802 | 283,064 | 8,101,894 |
| 1998 | 15,730,858 | 5,545,001 | 232,288 | 320,845 | 8,030,448 |
| 1999 | 15,957,379 | 5,647,648 | 220,959 | 298,815 | 8,059,260 |
| 2000 | 17,453,936 | 6,045,695 | 253,484 | 378,574 | 9,082,585 |
| 2001 | 17,823,297 | 6,426,452 | 249,098 | 322,183 | 9,171,140 |
| 2002 | 17,873,487 | 6,831,646 | 265,334 | 331,944 | 9,288,532 |
| 2003 | 18,835,041 | 7,296,759 | 260,651 | 352,614 | 9,714,281 |
| 2004 | 21,049,652 | 8,108,248 | 288,658 | 312,781 | 11,017,918 |
| 2005 | 23,233,246 | 9,206,858 | 292,734 | 388,457 | 11,920,729 |
| 2006 | 23,997,010 | 9,967,208 | 301,779 | 606,071 | 12,687,800 |
| 2007 | 26,448,776 | 11,197,746 | 343,395 | 681,671 | 13,903,196 |
| | | | | | |

^{1/} Calendar year in which reported, including "prior years" reports. Income received in December is reported the following January, hence these annual totals generally refer to an "income year" ended November 30.

Source: Hawaii State Department of Taxation, "General Excise and Use Tax Base" (annual tabular release). see also http://www.state.hi.us/tax/a5_3txcolrpt.htm.

^{2/} Includes both business and professional services but excludes hotels, theater, amusement, broadcasting, and intermediary services.

^{3/} Theater, amusement, radio, etc.

Table 23.07-- PRIVATE INDUSTRY RETAIL EMPLOYMENT AND WAGES, ANNUAL AVERAGES (NAICS 44-45): 2006

[Statistics based on the North American Industry Classification System (NAICS) which replaced the Standard Industrial Classification (SIC) system]

| NAICS | | Average establish- | Average employ- | Total wages | Wages per |
|--------|--|--------------------|-----------------|----------------|-----------|
| code | Retail trade | ments | ment | (\$1,000) | employee |
| | Total | 4,613 | 70,059 | 1,820,660 | 25,988 |
| 441 | Motor vehicle and parts dealers | 340 | 7,382 | 324,053 | 43,898 |
| 442 | Furniture and home furnishings stores | 201 | 1,829 | 61,168 | 33,451 |
| 4421 | Furniture stores | 85 | 840 | 29,905 | 35,619 |
| 44221 | Floor covering stores | 43 | 467 | 18,916 | 40,542 |
| 442291 | Window treatment stores | 10 | 49 | 1,666 | 34,053 |
| 442299 | All other home furnishings stores | 64 | 474 | 10,681 | 22,558 |
| 443 | Electronics and appliance stores | 141 | 1,696 | 46,094 | 27,186 |
| 443111 | Household appliance stores | 27 | 123 | 3,921 | 32,006 |
| 443112 | Radio, TV, and other electronics stores | 67 | 866 | 21,807 | 25,174 |
| 44312 | Computer and software stores | 37 | 640 | 19,034 | 29,734 |
| 44313 | Camera and photographic supplies stores | 11 | 67 | 1,332 | 20,000 |
| 444 | Building material and garden supply stores | 242 | 4,915 | 153,822 | 31,296 |
| 44411 | Home centers | 36 | 2,226 | 61,180 | 27,482 |
| 44412 | Paint and wallpaper stores | 20 | 135 | 5,985 | 44,360 |
| 44413 | Hardware stores | 59 | 1,377 | 37,795 | 27,446 |
| 44419 | Other building material dealers | 97 | 859 | 40,394 | 47,051 |
| 44421 | Outdoor power equipment stores | 7 | 50 | 1,625 | 32,555 |
| 44422 | Nursery, garden, and farm supply stores | 23 | 268 | 6,843 | 25,493 |
| 445 | Food and beverage stores | 598 | 12,789 | 296,939 | 23,219 |
| 44511 | Supermarkets and other grocery stores | 224 | 9,235 | 224,486 | 24,307 |
| 44512 | Convenience stores | 131 | 1,436 | 25,470 | 17,735 |
| 44521 | Meat markets | 29 | 217 | 5,469 | 25,263 |
| 44522 | Fish and seafood markets | 39 | 461 | 11,152 | 24,173 |
| 44523 | Fruit and vegetable markets | 23 | 139 | 2,645 | 19,032 |
| 445291 | Baked goods stores | 16 | 101 | 2,849 | 28,347 |
| 445292 | Confectionery and nut stores | 33 | 346 | 7,164 | 20,726 |
| 445299 | All other specialty food stores | 48 | 640 | 13,774 | 21,508 |
| 4453 | Beer, wine, and liquor stores | 56 | 214 | 3,929 | 18,382 |
| 446 | Health and personal care stores | 336 | 5,267 | 156,189 | 29,653 |
| 44611 | Pharmacies and drug stores | 165 | 3,778 | 119,592 | 31,652 |
| 44612 | Cosmetic and beauty supply stores | 62 | 591 | 13,406 | 22,677 |
| 44613 | Optical goods stores | 35 | 371 | 8,936 | 24,080 |
| 446191 | Food, health, supplement stores | 44 | 310 | 6,385 | 20,615 |
| 446199 | All other health and personal care stores | 29 | 217 | 7,870 | 36,293 |
| 447 | Gasoline stations | 228 | 2,668 | 54,732 | 20,512 |
| 44711 | Gasoline stations with convenience stores | 172 | 2,156 | 44,010 | 20,413 |
| 44719 | Other gasoline stations | 56 | 512 | 10,722 | 20,932 |
| - | | | | | |

Continued on next page.

Table 23.07-- PRIVATE INDUSTRY RETAIL EMPLOYMENT AND WAGES, ANNUAL AVERAGES: 2006 - Con.

| NAICS code | Retail trade | Average establish- ments | Average employ- ment | Total wages (\$1,000) | Wages per employee |
|---------------|--|--------------------------------|----------------------------|-----------------------------|--------------------|
| 448 | Clothing and clothing accessories stores | 1,154 | 11,501 | 240,584 | 20,919 |
| 44811 | Men's clothing stores | 72 | 949 | 16,607 | 17,495 |
| 44812 | Women's clothing stores | 233 | 2,721 | 54,885 | 20,169 |
| 44813 | Children's and infant's clothing stores | 17 | 190 | 2,271 | 11,982 |
| 44814 | Family clothing stores | 95 | 2,317 | 34,935 | 15,077 |
| 44815 | Clothing accessories stores | 75 | 703 | 20,228 | 28,787 |
| 44819 | Other clothing stores | 171 | 1,168 | 19,151 | 16,404 |
| 4482 | Shoe stores | 108 | 1,099 | 21,468 | 19,527 |
| 44831 | Jewelry stores | 364 | 2,020 | 60,701 | 30,047 |
| 44832 | Luggage and leather goods stores | 19 | 334 | 10,339 | 30,954 |
| 451 | Sporting goods, hobby, book and music stor | 341 | 3,412 | 62,152 | 18,215 |
| 45111 | Sporting goods stores | 180 | 1,534 | 31,050 | 20,236 |
| 45112 | Hobby, toy, and game stores | 44 | 550 | 7,903 | 14,362 |
| 45113 | Sewing, needlework, and piece | | | | |
| | goods stores | 15 | 132 | 2,743 | 20,861 |
| 45114 | Musical instrument and supplies stores | 22 | 124 | 2,519 | 20,354 |
| 45121 | Book stores and news dealers | 53 | 841 | 14,388 | 17,111 |
| 45122 | Prerecorded tape, CD, and record stores | 27 | 231 | 3,549 | 15,342 |
| 452 | General merchandise stores | 127 | 12,338 | 274,892 | 22,280 |
| 452111 | Department stores, except discount | 24 | 3,902 | 76,331 | 19,561 |
| 452112 | Discount department stores | 28 | 5,280 | 109,795 | 20,793 |
| 45291 | Warehouse clubs and supercenters | 10 | 2,349 | 75,523 | 32,151 |
| 45299 | All other general merchandise stores | 65 | 806 | 13,244 | 16,427 |
| 453 | Miscellaneous store retailers | 813 | 5,964 | 140,823 | 23,611 |
| 4531 | Florists | 100 | 519 | 8,384 | 16,150 |
| 45321 | Office supplies and stationery stores | 58 | 825 | 22,827 | 27,680 |
| 45322 | Gift, novelty, and souvenir stores | 352 | 2,735 | 62,792 | 22,961 |
| 4533 | Used merchandise stores | 51 | 438 | 8,432 | 19,241 |
| 45391 | Pet and pet supplies stores | 39 | (1/) | (1/) | (1/) |
| 45392 | Art dealers | 126 | 606 | 20,328 | 33,531 |
| 453991 | Tobacco stores | 8 | 26 | 533 | 20,784 |
| 453998 | Store retailers not specified elsewhere | 78 | 486 | 11,921 | 24,547 |
| 454 | Nonstore retailers | 95 | 299 | 9,212 | 30,834 |

 $^{1/\,}Data$ do not meet BLS or State agency disclosure standards.

Source: U.S. Department of Labor, *Employment and Wages Annual Averages 2006*, table 10, http://www.bls.gov/cew/ accessed April 2, 2008.

Table 23.08-- RETAIL TRADE AND FOOD SERVICES SALES, BY TYPE OF STORE: 2006

[In millions of dollars; data are estimates. Statistics based on the North American Industry Classification System (NAICS) which replaced the Standard Industrial Classification (SIC) system. Under NAICS classification, food service & drinking establishments are no longer included in retail trade]

| 44, 45 44, 45, 722 441 442 443 | 22,251 25,969 4,120 595 487 |
|--|--|
| 44, 45, 722 441 442 443 | 25,969 4,120 595 |
| 442 443 | 595 |
| 442 443 | 595 |
| | 487 |
| _ | |
| 444 | 2,089 |
| 445 | 3,363 |
| 446 | 1,395 |
| 447 | 1,816 |
| 448 | 2,846 |
| 451 | 549 |
| 452 | 3,642 |
| 453 | 992 |
| 454 | 357 |
| 722 | 3,718 |
| | 445 446 447 448 451 452 453 454 |

^{1/} Includes other types of stores, not shown separately.

Source: Market Statistics (a division of Claritas Inc., Arlington VA), *The Survey of Buying Power Data Service*, annual, estimates cited in U.S. Census Bureau, *Statistical Abstract of the United States:* 2008, pp. 654-655.

Table 23.11-- SHOPPING CENTER CHARACTERISTICS: 2002 TO 2005

| Characteristic | 2002 | 2003 | 2004 | 2005 |
|---|------|------|------|------|
| Gross leasable area (million square feet) | 20 | 21 | 21 | 21 |
| Retail sales (billion dollars) | 5.7 | 6.1 | 6.7 | 7.4 |
| Retail sales per square feet (dollars) | 279 | 297 | 321 | 346 |

Source: U.S. Census Bureau, *Statistical Abstract of the United States: 2008* (p. 658) and earlier editions, see also http://www.census.gov/compendia/statab/> accessed January 7, 2008.

Table 23.13-- DUTY-FREE STORE REVENUES: 1985 TO 2007

[In dollars. These sales revenues are not included in the general excise and use tax base data cited elsewhere in this volume]

| Year | Revenues | Year | Revenues |
|--|---|--|---|
| 1985 1986 1987 1988 1989 1990 1991 1992 1993 | 180,126,919 270,891,959 369,788,429 445,072,755 451,185,041 413,932,037 378,587,469 421,953,644 397,322,968 | 1997 1998 1999 2000 2001 2002 2003 2004 2005 | 355,636,355 271,692,798 192,429,772 229,392,900 215,257,193 149,962,722 158,854,936 168,305,421 189,517,794 |
| 1994 1995 1996 | 413,417,555 419,548,514 425,824,748 | 2006 2007 | 174,632,693 147,125,047 |

Source: DFS Hawaii, records; for 1995-2006 data Hawaii State Department of Transportation, Airport Division, records.

Table 23.14-- ALCOHOLIC BEVERAGE SALES, BY TYPE: 2005 TO 2007

[Fiscal year ending June 30]

| Category | 2005 | 2006 | 2007 | Wholesale value, 2007 (dollars) |
|--|---|---|---|---|
| All types | 36,290,151 | 36,970,982 | 37,273,879 | 491,912,034 |
| Distilled spirits Sparkling wine Still wine Cooler beverage Draft beer | 1,785,701 243,292 3,342,544 505,850 2,568,092 | 1,985,998 258,108 3,552,543 459,835 2,706,714 | 2,025,171 273,728 3,674,139 401,978 2,724,226 | 111,798,535 17,198,346 129,947,916 4,748,629 16,197,750 |
| Draft beer Beer other than draft | 2,568,092 27,844,672 | 2,706,714 28,007,784 | 2,724,226 28,174,637 | 16,19 212,02 |

Source: Hawaii State Department of Taxation, Tax Research and Planning, records.

Table 23.34-- VISITOR ACCOMMODATIONS, BY COUNTY: 1970 TO 2007

[Number of units]

| | State | City & County | Hawaii | Kauai | Maui |
|---------|--------|---------------|--------|--------|--------|
| Year | total | of Honolulu | County | County | County |
| | | | , | | |
| 1970 | 26,923 | 18,449 | 3,166 | 2,565 | 2,743 |
| 1971 | 32,289 | 22,531 | 3,435 | 2,628 | 3,695 |
| 1972 | 35,797 | 24,742 | 4,241 | 2,719 | 4,095 |
| 1973 | 36,608 | 25,108 | 4,796 | 2,629 | 4,075 |
| 1974 | 38,675 | 25,365 | 5,234 | 2,868 | 5,208 |
| 1975 | 39,632 | 25,352 | 5,348 | 3,102 | 5,830 |
| 1976 | 42,648 | 25,851 | 6,045 | 3,520 | 7,232 |
| 1977 | 44,986 | 27,363 | 5,929 | 3,657 | 8,037 |
| 1978 | 47,070 | 28,546 | 6,002 | 3,786 | 8,736 |
| 1979 | 49,832 | 30,065 | 6,093 | 4,202 | 9,472 |
| 1980 | 54,246 | 34,334 | 5,889 | 4,322 | 9,701 |
| 1981 | 56,769 | 33,967 | 6,705 | 4,738 | 11,359 |
| 1982 | 57,968 | 33,492 | 7,167 | 5,147 | 12,162 |
| 1983 | 58,765 | 34,354 | 7,469 | 4,193 | 12,749 |
| 1984 | 62,448 | 36,848 | 7,149 | 5,313 | 13,138 |
| 1985 | 65,919 | 38,600 | 7,511 | 5,656 | 14,152 |
| 1986 | 66,308 | 39,010 | 7,280 | 5,922 | 14,096 |
| 1987 | 65,318 | 38,185 | 7,328 | 5,956 | 13,849 |
| 1988 | 69,012 | 37,841 | 8,823 | 7,180 | 15,168 |
| 1989 | 67,734 | 36,467 | 8,161 | 7,398 | 15,708 |
| 1990 | 71,266 | 36,899 | 8,952 | 7,546 | 17,869 |
| 1991 | 72,275 | 36,623 | 9,383 | 7,567 | 18,702 |
| 1992 | 73,089 | 36,851 | 9,170 | 7,778 | 19,290 |
| 1993 | 69,502 | 36,604 | 9,140 | 4,631 | 19,127 |
| 1994 | 70,463 | 36,194 | 9,595 | 5,870 | 18,804 |
| 1995 | (NA) | (NA) | (NA) | (NA) | (NA) |
| 1996 | 70,288 | 36,146 | 9,558 | 6,760 | 17,824 |
| 1997 | 71,025 | 35,971 | 9,913 | 6,589 | 18,552 |
| 1998 | 71,480 | 36,206 | 9,655 | 6,969 | 18,650 |
| 1999 | 71,157 | 35,861 | 9,815 | 6,872 | 18,609 |
| 2000 | 71,506 | 36,303 | 9,774 | 7,159 | 18,270 |
| 2001 | 72,204 | 36,824 | 9,944 | 7,202 | 18,234 |
| 2002 | 70,783 | 36,457 | 9,297 | 7,037 | 17,992 |
| 2003 1/ | 70,579 | 35,541 | 9,478 | 7,257 | 18,303 |
| 2004 1/ | 72,176 | 35,769 | 9,857 | 8,105 | 18,445 |
| 2005 1/ | 72,307 | 33,926 | 10,940 | 8,221 | 19,220 |
| 2006 1/ | 72,274 | 33,606 | 10,831 | 8,266 | 19,571 |
| 2007 | 73,220 | 33,588 | 11,061 | 8,692 | 19,879 |
| | | | | | |

NA Not available.

Source: Hawaii State Department of Business, Economic Development and Tourism, Research and Economic Analysis Division, *Visitor Plant Inventory* (annual).

^{1/} Revised from previous Data Book.

Table 23.38-- HOTELS AND OTHER LODGING PLACES (NAICS 721), BY COUNTY: 1999 TO 2005

[Excludes most government employees, railroad employees, and self-employed persons. Statistics based on the North American Industry Classification System (NAICS) which replaced the Standard Industrial Classification (SIC) system used in the County Business Patterns prior to 1998. Therefore, comparability between the current data and data prior to 1998 may be limited]

| County | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 |
|-------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| State total | 295 | 273 | 265 | 269 | 296 | 313 | 326 |
| Hawaii Honolulu Kauai Maui | 48 130 36 81 | 47 122 32 72 | 50 120 34 61 | 48 122 38 61 | 52 121 44 79 | 59 125 46 83 | 59 134 50 83 |

Source: U.S. Census Bureau, *County Business Patterns, Hawaii* (annual). Also see http://censtats.census.gov/cbpnaic/cbpnaic.shtml accessed December 5, 2007.

Table 23.41-- HOTEL ROOM OCCUPANCY AND ROOM RATES, BY GEOGRAPHIC AREA: 2007

| Geographic area | Percent occupied | Average daily room rate (dollars) | Revenue per available room (dollars) |
|---------------------------|---------------------|---|--|
| State total | 75.3 | 199.87 | 150.49 |
| Oahu | 76.9 | 168.67 | 129.71 |
| Waikiki | 77.5 | 167.47 | 129.79 |
| Other Oahu | 72.2 | 177.49 | 128.15 |
| Maui | 76.5 | 262.23 | 200.61 |
| Wailea | 72.1 | 423.28 | 305.33 |
| Lahaina-Kaanapali-Kapalua | 79.3 | 241.43 | 191.45 |
| Other Maui | 73.4 | 286.51 | 210.30 |
| Hawaii | 67.6 | 202.34 | 136.78 |
| Kohala Coast | 65.7 | 301.44 | 198.19 |
| Kauai | 75.8 | 205.35 | 155.66 |

Source: Smith Travel Research, Hospitality Advisors LLC, Hawaii Hotel Flash Report, (December/Year-End 2007 Highlights).

Table 23.42-- GENERAL EXCISE TAX BASE FOR RENTALS: 1985 TO 2007

[In thousands of dollars. Data are on a cash basis accounting]

| Year reported 1/ | Total | Hotel rentals | All other rentals 2/ |
|------------------|-----------|---------------|----------------------|
| 1005 | 2 22 2 4 | 4 400 000 | 4.044.000 |
| 1985 | 3,037,254 | 1,122,268 | 1,914,986 |
| 1986 | 3,278,450 | 1,212,782 | 2,065,668 |
| 1987 | 3,443,271 | 1,369,401 | 2,073,870 |
| 1988 | 3,715,546 | 1,408,891 | 2,306,655 |
| 1989 | 4,108,740 | 1,505,071 | 2,603,669 |
| 1990 | 4,401,733 | 1,572,994 | 2,828,739 |
| 1991 | 4,825,777 | 1,512,990 | 3,312,787 |
| 1992 | 5,013,293 | 1,621,751 | 3,391,542 |
| 1993 | 5,035,581 | 1,527,037 | 3,508,544 |
| 1994 | 5,358,587 | 1,666,406 | 3,692,182 |
| 1995 | 5,552,792 | 1,776,527 | 3,776,265 |
| 1996 | 5,859,454 | 2,057,800 | 3,801,655 |
| 1997 | 5,829,772 | 2,155,319 | 3,826,024 |
| 1998 | 5,904,196 | 2,147,217 | 3,756,979 |
| 1999 | 5,845,772 | 2,158,193 | 3,687,580 |
| 2000 | 6,305,325 | 2,419,287 | 3,886,038 |
| 2001 | 6,360,999 | 2,421,813 | 3,939,186 |
| 2002 | 6,184,616 | 2,227,341 | 3,957,275 |
| 2003 | 6,472,542 | 2,322,434 | 4,150,108 |
| 2004 | 6,851,888 | 2,518,058 | 4,333,830 |
| 2005 | 7,639,189 | 2,834,838 | 4,804,351 |
| 2006 | 8,107,018 | 3,097,961 | 5,009,057 |
| 2007 | 9,171,835 | 3,406,579 | 5,765,256 |

^{1/} Calendar year in which reported, including "prior years" reports. Income received in December is reported the following January, hence these annual totals generally refer to an "income year" ended November 30.

Source: Hawaii State Department of Taxation, "General Excise and Use Tax Base" (annual tabular release). see also http://www.state.hi.us/tax/a5_3txcolrpt.htm.

^{2/} Includes residential, office, automobile, and equipment rentals, and land leases.